

HYPERMOTIVE

Hydrogen, Honda & Hypermotive

Automotive expertise on the high seas

Future Propulsion Conference 2026

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Maritime, industrial mobility and power equipment providers have a problem

Customers demand zero-emissions technology

Complexity of technology integration increases cost, risk and time to market.

Fossil fuel power systems need replacing

OEMs lack the skills, capabilities and risk profile



Replacing the incumbent...

In 1915

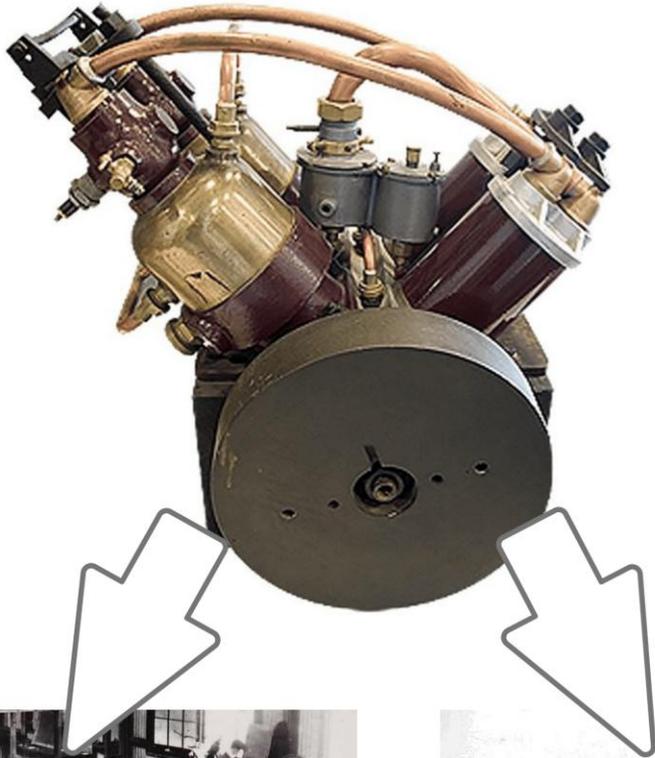


Image credit: Rick Smallman, <https://www.mybrightonandhove.org.uk/>

In 2026



Image credit: <https://fordauthority.com/>



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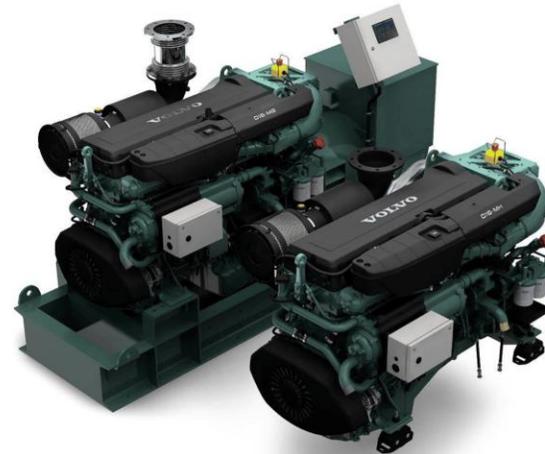
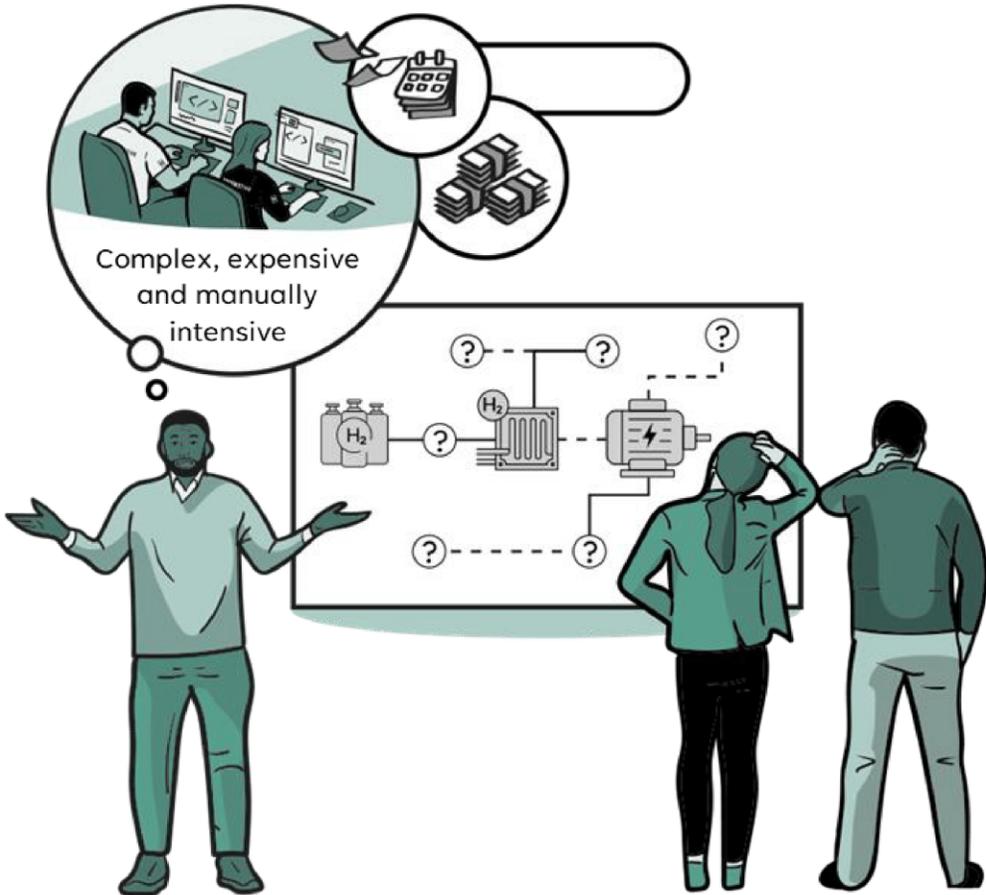


Image credit: Volvo Penta



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Replacing legacy combustion power systems is *beyond the capability* of many who must to do so



- Significant learning curve to understand electrification and hydrogen technologies, and knowledge of competing technologies and providers
- Requires hiring of in-house technical team or expensive sub-contracting

There are *many unknowns...*

Where?

Will hydrogen be used

When?

Will hydrogen scale

How ?

Can it be commercially competitive

The realities

Commercial like-for-like models don't work without scale, if ever...

Cannot rely on regulation and subsidy

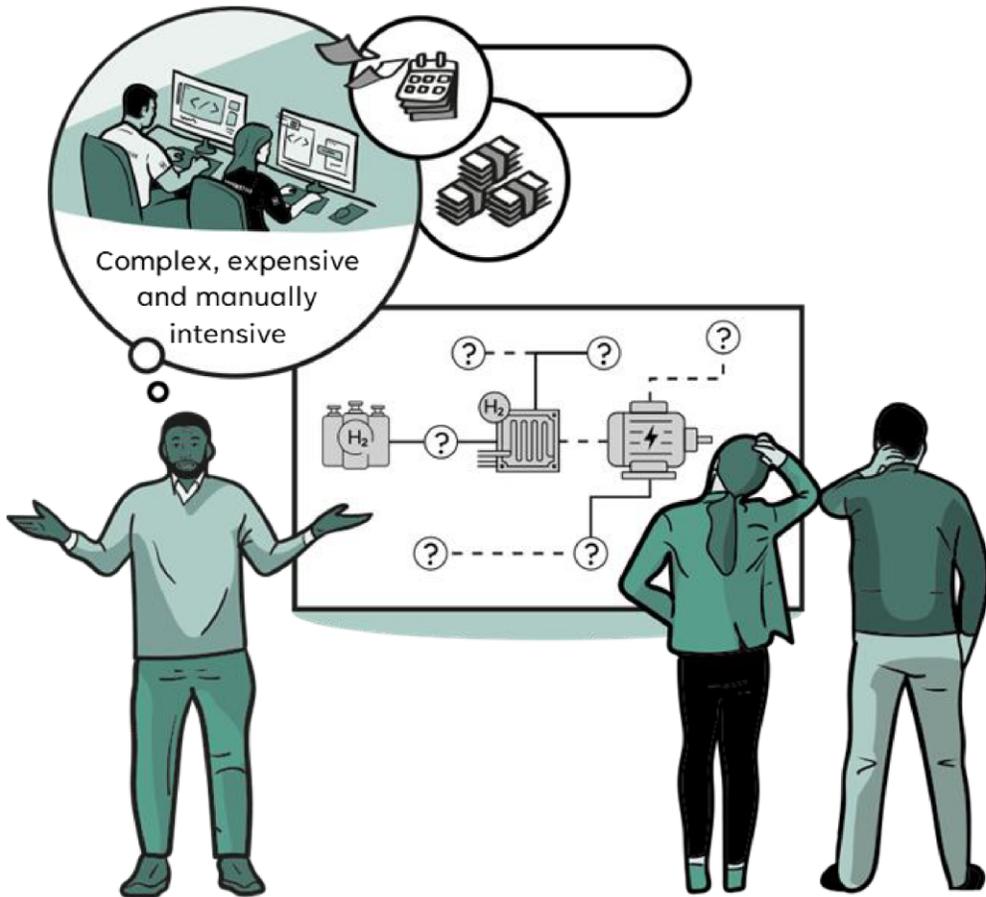
Sectorial, application and regional regulatory landscapes have diverged, as have technical pathways, functional and safety requirements

We need another way, to:

- Be creative, and find new and additional value
- Reduce barriers and costs of development
- Support with wider social adaptation, training, education, non-financial support mechanisms and application of new tools to cross boundaries



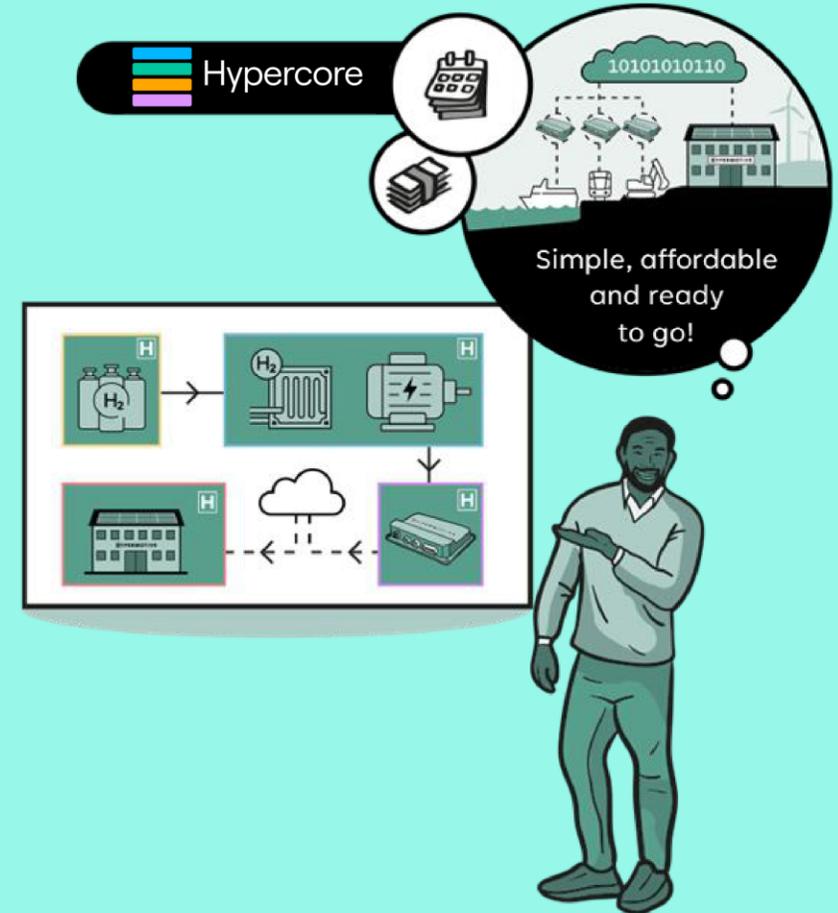
A successful solution must address more than just the technical barriers



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Supercharging the path to zero-emissions

Hypercore



- Building systems on proven controller technologies and software, supported by Hypermotive's experienced electrification and hydrogen engineering team

Why marine and how to make it work?

How do the market requirements differ between marine applications and those of automotive and other sectors?

Why marine for fuel cells:

- High energy consumers
- Remote operations
- Energy & logistics hubs
- Environmental pressures and freedom to operate

What does the sector prioritise:

- Efficiency
- Maintainability
- Reliability & resilience
- Security of supply



The development conundrum

Different drivers, different scales, different priorities. Why not develop sectorial solutions?

Funded and purpose-founded technology development businesses

- Investment funded
- Technology focused for future investment
- Validated by external trials and customer projects

Technology development within established power systems business

- Self funded
- Product focused for future market demand revenues
- Validated by traditional mature methods

If we use automotive...

How different are automotive developed technologies? What is the gap to bridge?

Environmental

Climatic

temperature,
pressure, humidity

Atmospheric

pollutants, saline
environments,
ingress protection,
incline

Mechanical

shock, vibration

Operational

Duty Cycle

peak & average load,
hybridisation
requirements

Economy

CAPEX, OPEX,
efficiency, system
lifetime

Maintenance

frequency, extent,
availability, training

Regulatory

Safety

IMO, classification
societies, flag states,
ATEX, SOLAS

Reliability

materials,
specification,
construction,
standards

Technical

Electrical

voltage, power,
isolation

Gas

pressures, flow rates,
detection systems

Control

communications,
operator interface

Hypercore Application

Eliminating barriers. Creating opportunities

Partnering with Honda, X-M1 is the first marine-specific application for Hypercore.

Tailored to meet the maritime sector's high power, long lifetime and extended range demands.

Honda see the opportunity Hypercore creates, opening new markets to their advanced fuel cell technologies



Identifying *values* that match *needs*

Solutions must address multiple needs to be successful and drive change

- Create new value (not just replace like for like). What attributes create new value in which markets?
- Minimise time and cost of getting to market. Agile, adaptable and rapid deployment are key to supporting emerging opportunities
- Alleviate bottlenecks, such as lack of skills and training, and support all stakeholders through difficult transition – it's scary to many!



What new values does X-M1 realise in the maritime sector?

Deep-dives into customer discovery, with sector experts and regulatory bodies across range of stakeholders drives philosophy

- Use secure, highly developed (automotive) technologies
- Maintain fuel cells with ease
- Upgrade or replace fuel cells during vessel life
- Fit fuel cells late in build



Thank you



HYPERMOTIVE

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